

GROTON UTILITIES

INVITATION TO BID

ONE (1) 2019 Nissan Leaf S Plus or equal

March 25th, 2020 – 1:00 P.M.

BID PROPOSAL GU-20-Q7

Amendment #1: 3/20/2020

Groton Utilities will receive sealed bids at the Office of the Manager of Operations(or fill-in), Electric Division, 1240 Poquonnock Road, Groton, Connecticut 06340, until 1:00 P.M. prevailing time on March 25th, 2020 at which time they will be publicly opened and read aloud.

Amendment #1: Due to recent vendor and visitor restrictions put into place by the City of Groton, there will no public bid opening held on March 25th, please make arrangements to have your bids submitted via mail. A tabulation sheet will be sent out to all bidders once the bids have been opened at 1:00 P.M. on March 25th, 2020. Thank you in advance for your understanding, the safety of our visitors and employees is of utmost importance to the City of Groton.

The Required Bid Form and Specifications may be obtained by contacting Kelsey Haughey, Groton Utilities, Executive Assistant at 860-446-4038, picking them up at 1240 Poquonnock Road, Groton, Connecticut 06340, between 8:00 A.M. and 4:00 P.M. Monday through Friday or on the grotonutilities.com website

Dated this 12th day of March at Groton, Connecticut.



Ronald Gaudet
Director of Utilities

GROTON UTILITIES

**ONE (1) 2019 Nissan Leaf S Plus or equal
March 25th, 2020 – 1:00 P.M.
BID PROPOSAL GU-20-Q7**

This specification is to set forth the specific requirements for one (1) 2019 Nissan Leaf S Plus or equal.

All equipment and material supplied shall be new and of the same current manufacture; it shall meet or exceed any and all specifications described herein.

The bidder shall provide descriptive literature on all items provided along with detailed and complete listings by model and option numbers.

Any installation of additional equipment to be provided by the successful bidder shall be in accordance with any applicable manufacturer's recommendations, applicable certifications and duly authorized personnel.

All equipment and material being supplied shall be warranted against all defects for a period not less than any manufacturer's specified period from date of delivery. Bidders must include a statement of warranty with the bid.

If it is necessary to bid alternate equipment or to take exception as set forth, this must be so stated in your bid proposal. For each item, please indicate your compliance or non-compliance on this document. For those items that you cannot comply with, please explain in the "COMMENTS" column of this document. **Failure to follow this format may cause your proposal to be disqualified.** Final decision of acceptance or rejection shall be that of Groton Utilities' Director of Utilities.

Any variations from the specifications and/or recommended options must be clearly indicated and/or explained, and the final decision of acceptance or rejection is that of the Groton Utilities' Director of Utilities.

If delivery time exceeds the delivery time stated in your quotation, Groton Utilities reserves the right to require written and/or verbal confirmation from the supplier and/or manufacturer.

Quotations must be received by March 25th, 2020, 1:00 P.M., on this form at the Electric Division, 1240 Poquonnock Road, Groton, Connecticut 06340 if mailed FEDEX or UPS, or Electric Division, 295 Meridian Street, Groton, Connecticut 06340 if mailed regular mail in a sealed envelope bearing your name and address marked Bid Invitation.

**Trade-In vehicle is 2010 Ford Escape Hybrid - Estimated Mileage - 118,400
VIN No. 1FMCU5K35AKD20941**

The specification shall include, but not be limited to the following.

**GROTON UTILITIES
 SPECIFICATIONS/REQUIRED BID FORM
 ONE (1) 2019 Nissan Leaf S Plus or equal
 March 25th, 2020 – 1:00 P.M.
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ITEM#	ITEM DESCRIPTION	COMPLIES		COMMENTS
		YES	NO	
1	2019 Nissan Leaf S Plus - 62 kWh or equal	_____	_____	_____
2	160 kW AC synchronous electric motor	_____	_____	_____
3	62 kWh lithium-ion battery with 6.6 kW onboard charger	_____	_____	_____
4	Quick Charge Port - 100 kW	_____	_____	_____
5	Portable charge cable (120V/240V): Plug into 240V wall outlet - no charging box required	_____	_____	_____
6	Single-speed reduction gear, Eco Mode, B-mode, Regenerative braking System	_____	_____	_____
7	Front and Rear vented disc brakes with 4 wheel Annti-lock Breaking System (ABS) and Electronic Brake force Distribution (EBD)	_____	_____	_____
8	P205/55R16 All Season Tires & Tire Repair Kit	_____	_____	_____
9	16" x 16.5 Aluminum-alloy Wheels	_____	_____	_____
10	UV-reducing Solar Glass	_____	_____	_____
11	Air Conditioning & Heat	_____	_____	_____
12	110V Charge port	_____	_____	_____
13	Power Windows and Doors	_____	_____	_____
14	6-way manual Adjustable Driver's Bucket Seat 4-way manual Adjustable Front Passanger's bucket Seat	_____	_____	_____
15	60/40 Split Fold Down Rear Seats	_____	_____	_____
16	Vinyl Seats (Gray or Black)	_____	_____	_____
17	Vinyl Floor Mats (Gray or Black)	_____	_____	_____
18	7" information display with 8" touch screen display, Apple CarPlay, Android Auto, Bluetooth Hands-free Phone System, AM/FM audio system with 4 speakers, Three USB ports and one UBS-C port. Steering wheel mounted audio controls.	_____	_____	_____
19	S Plus Driver Assistance Technology Package	_____	_____	_____
20	Exterior Paint - White	_____	_____	_____

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SPECIFICATIONS/REQUIRED BID FORM
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QUOTATION FORM

YEAR _____ **MAKE** _____ **MODEL** _____

AMOUNT **\$** _____

Trade-In vehicle is 2010 Ford Escape Hybrid **\$** _____

TOTAL PRICE **\$** _____

DELIVERY TIME _____

Company

Signature

Print or Type Name

Telephone and Fax

Address

Date

**BID PACKAGE MUST BE RETURNED WITH BID PROPOSAL WITH
MANUFACTURERS PRINTED SPECIFICATIONS.**

SPECIFICATION DETAILS - PAGE 2



GROTON UTILITIES

At Your Service

March 12th, 2020

Potential Bidders
GU RFQ #GU-20-Q7

Dear Potential Bidders,

Proposal GU-20-Q7 – Notification of APPA Rebate Offer

We are writing to notify you that the City of Groton - Groton Utilities is in receipt of the rebate offer from APPA that expires March 31st, 2020. As a customer of the Public Power Utility, we understand that we are eligible for the \$2,500.00 rebate offer on the Nissan SL Plus.

Please accept this letter as application for the above mentioned rebate offer. Please contact Kelsey Haughey, Executive Assistant – Electric, at haugheyk@grotonutilities.com, or 860-446-4038, with any further questions.

Respectfully,
GROTON UTILITIES

Ronald Gaudet
Director of Utilities

RAG/krh
Enclosures



payment address:
PO Box 418617
Boston, MA 02241-8617

correspondence address:
2451 Crystal Drive
Suite 1000
Arlington, VA 22202-4804

finance@publicpower.org
202/467-2900
202/495-7467 (fax)
www.PublicPower.org

DUES INVOICE

Ronald Gaudet Director Utilities Groton Utilities 295 Meridian St Groton, CT 06340-4012	DATE: 03/29/2019 INVOICE # 326985-3 MEMBER # 1138 Groton Utilities
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Retail Revenue:	\$54,622,000	Retail kWh Sales:	435,111,000	Customers:	13,503	Join Date:	06/01/1943
Wholesale Revenue:	\$787,000	Wholesale kWh Sales:	6,785,000	Last Years Dues:	\$ 22,270.14		

APPA dues for Groton Utilities were calculated using data for the year 2016 as follows:

Retail Revenue < \$20 million:	\$20,000,000.00 X .0004805878	\$9,611.76
Total Revenue > \$20 million:	\$35,409,000.00 X .0002010063	\$7,117.43
Retail kWh < 1 billion:	435111000 X .0000096849	\$4,214.01
Wholesale kWh < 1 billion (Retail + Wholesale):	6765000 X .0000053906	\$36.47
Total customer/meters:	13,503 X .068	\$918.20
Calculated annual dues based on APPA's utility member dues formula is		\$21,897.87
Total		\$21,897.87

APPA dues for Groton Utilities	AMOUNT DUE:	\$5,474.47
for three months starting 12/1/2019	DATE DUE:	12/01/2019
3rd of 4 quarterly invoices		

APPA will provide superior professional representation, information, and services necessary to enable public power to excel in a changing business, legislative, and regulatory environment.
 Dues payments to APPA are not deductible as charitable contributions for U.S. federal income tax purposes. Dues may be deductible as an ordinary business expense, subject to restrictions pertaining to lobbying activities.
TERMS: NET 30 DAYS

APPROVED BY *Harold*
DATE 9/24/19
WO NO. _____
GL NO. 005-0000-165-30-4

Payments to date:
 04/26/2019 Check \$5,474.47
 07/08/2019 Check \$5,474.47
Total paid: \$10,948.94

Please make checks payable to American Public Power Association Tax ID: 53-0026315

Payments can be made via ACH by contacting Finance@PublicPower.org

Charge my credit card (check one) MasterCard VISA American Express Discover

Cardholder Name: _____ Cardholder Signature: _____

Card Number: _____ Expiration Date: _____ Total to Charge: _____

Remit payment to:
 American Public Power Association
 P.O. Box 418617
 Boston, MA 02241-8617

Please include a copy of this invoice with your payment.

Your PO Number: _____



The **SIMPLY AMAZING**

100% Electric

2019 Nissan LEAF¹

Starting MSRP: \$29,990¹



Special Rebate Code

B83675



As shown 2019 LEAF S Plus starting at \$36,550¹

Up to \$3,500 Special Nissan LEAF Rebate²

FOR ELIGIBLE CUSTOMERS. PROOF OF ELIGIBILITY REQUIRED.²

2019 LEAF 40 kWh Standard, customers receive

\$3,500 rebate² off MSRP, toward purchase

Plus up to \$7,500 in Federal EV Tax Credits **OR**

Up to \$11,000 Net Savings!

Additional state and local benefits may also be available!³

2019 LEAF 62 kWh ePlus, customers receive

\$2,500 rebate² off MSRP, toward purchase

Plus up to \$7,500 in Federal EV Tax Credits³

Up to \$10,000 Net Savings!

Additional state and local benefits may also be available!³

More Range⁶, More Power, More Confidence

Join us in making a difference.

As part of our effort to accelerate Clean, Reliable, domestically produced Electric Vehicle transportation options, across the U.S., Nissan North America, Inc. is offering electric utility customers, and employees of eligible American Public Power Association Member Utilities a special incentive to purchase a 100% electric, Nissan LEAF[®]. Take advantage of this special rebate² and other potential Federal, State, or local benefits³ that may be available to you! Cannot be combined with any other Nissan/NMAC special incentives

How to get this exclusive offer:

Simply bring (i) a copy of this flyer, (ii) proof of eligible residency, and (iii) your current electric bill to your participating Nissan dealership. Eligible purchaser must be presented at the time of transaction. This exclusive offer expires **March 31, 2020**.

See your local participating Nissan Dealer for complete details: NissanUSA.com/nissandalers

1) 2019 LEAF S starts at \$29,990. As shown, 2019 LEAF *ePlus* S, starting at \$36,550. Manufacturer's Suggested Retail Price, excluding \$895 destination charge, tax, title, and license. Dealer sets actual price.

2) **ELIGIBILITY REQUIREMENTS AND OTHER RESTRICTIONS APPLY. PROOF OF ELIGIBILITY REQUIRED.** A \$3,500 Nissan rebate, off MSRP, on a 2019 LEAF, *Standard* (40 kWh) , or a \$2,500 Nissan rebate, off MSRP, on a 2019 LEAF *ePlus* (62 kWh), are available to the current rate payers of **American Public Power Association** member organizations. Must present flyer to a participating Nissan dealer along with proof of eligibility: (1) A copy of your current Electric Bill (2) a copy of both sides of this flyer. This incentive available on new purchases, from dealer stock, **cannot** be combined with any other Nissan or NMAC special incentives. See your local Nissan dealer for details.

Offer expires March 31, 2020.

3) The incentive illustrations are for reference, and informational purposes only, and does not constitute tax or legal advice. All persons, considering use of available incentives or additional perks, should consult a tax or legal professional, to determine eligibility, specific amount of incentive available, if any, and applicable program details. Some incentives and additional perks are not within Nissan's control and are subject to change without notice. Interested parties should confirm the accuracy of this information ,before relying on it to make a purchase. Residency restrictions may apply.

4) EPA range for 2019 Nissan LEAF S Model, with 40kWh battery, use only for example purposes. Actual range may vary by trim level, options, or driving conditions; see Customer Disclosure Form for details.

5) Horsepower options vary by vehicle model year, battery power, and trim level.

6) Actual range will vary with trim levels, options, and driving conditions; see Customer Disclosure Form for details.

7) 100% Electric Nissan LEAF has no tailpipe emissions.

8) EPA range for LEAF S *ePlus* only. Actual range will vary with trim levels, options, and driving conditions; see Customer Disclosure Form for details.

9) Range options vary by vehicle model year, battery power, and trim level.

10) Charging capacity, and times may vary based on battery temperature.

11) As shown 2019 LEAF *ePlus* SL, starting at \$42,550. Manufacturer's Suggested Retail Price excluding \$895 destination charge, tax, title, license. Dealer sets actual price.

Offer expires March 31, 2020

Questions should be emailed to Cornelius Willingham, Nissan EV Fleet Business Development Manager at Cornelius.willingham@nissan-usa.com, or by phone at 404 655-5370.